

# 2019 Webinar Wednesday Professional Development Schedule

All webinars will be from 1:00pm - 2:00pm (PST).

# January 23, 2019 Legislative Outlook

Hear from CALED's Leadership and Partners on an Economic Development Policy Agenda for 2019.

## February 6, 2019

## Opportunity Zones: A Great Resource for Your Community

Join us as industry experts discuss how your community can position itself for investment.

#### March 6, 2019

## Working with Entrepreneurs in Your Community

Expert speakers discuss how communities can work with entrepreneurs to create business expansion.

#### April 3, 2019

#### Keys to a Successful Business Attraction Strategy

Hear tips and strategies for promoting your community using business attraction techniques.

#### May 1, 2019

#### **Best of Conference**

After CALED's 39th Annual Conference *Make It Happen*, join us for an encore presentation of the highest-rated breakout session.

#### June 5, 2019

## Using Personal Leadership to Motivate Your Team

Learn quickly that it is not the title that makes a leader but rather your actions that create influence.

## July 10, 2019

#### The Gig Economy

Explore Entrepreneurial Ecosystems as our experts discuss the data, trends and opportunities.

#### August 7, 2019

#### **Business Resilience**

Join our expert panelists as they discuss best practices for your businesses to be prepared for a natural disaster.

## September 4, 2019

#### Game Changing Economic Development

Learn about an award-winning Economic Development finance project, as CALED's 2018 Game Change winner discusses their project highlighting economic development finance tools and collaboration, as well as helping change the local economy.

#### October 2, 2019

## Manufacturing Resource Tool Kit

Check out resources and programs that will assist manufacturers thrive in your community.

## November 6, 2019

## CALED Legislative Wrap-Up

Join CALED's Legislative Co-Chairs and partners as they discuss this year's legislation and potential goals for 2020.

#### December 4, 2019

#### Trends in Retail

Learning best practices with working with site selectors to bring retail to your community.

For more information please contact Jillian Boyd, jillian@caled.org

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